

COVID-19

COVID-19 Test Kits

MMCAP Infuse has worked with several of its vendors, including Medline, Premier Biotech, Medical Solutions, and Concordance, have been able to bring COVID-19 test kits to members. Currently, the following options are available to members.

The image to the right can be downloaded as a spreadsheet from the [COVID-19 section of the MMCAP Infuse website](#).

The spreadsheet will include the information above, as well as packaging details, pricing, FDA status, CLIA status, and instructions for ordering.

MMCAP INFUSE COVID-19 Test Summary Sheet				
Vendor	Contract Number	Ordering Information	Manufacturer	Description/Packaging detail (UOM)
Concordance	MMS18008	Ron Roehl, rroehl@concordancehs.com Phone: 1-(605)-679-7505	Item No. ID29000 Manufacturer: Jant Pharmaceutical Corp.	Accutest Coronavirus (2019-n CoV) Igm & IgG Test (samples are fingerstick whole blood, serum, or plasma) Packaged 25 tests per box
Medical Solutions	MMS18013	David Delgado/Lynn Meyers Phone: 888-557-8020 Email: ddelgado@medicalsolutionsinc.com Email: lmeyers@medicalsolutionsinc.com Website: website: www.medicalsolutionsinc.com		Covid-19 Rapid Test Kit, 25/KT
Medline	Emergency Authorization MMS2000161	1-800-Medline/lmcgovern@medline.com	Clarity Item No. DTGLACOV19	20 tests/ box Antibody/Serology Test Kit
Medline	Emergency Authorization MMS2000161	1-800-Medline/lmcgovern@medline.com	Beckman Coulter - Item No. B-CC58961	Antibody/Serology 20 each box
Medline	Emergency Authorization MMS2000161	1-800-Medline/lmcgovern@medline.com	NanoEnTek - Item No. NNKFCOD020	Antibody/Serology 300 each case
Medline	Emergency Authorization MMS2000161	1-800-Medline/lmcgovern@medline.com	Quidel - Item No. QDL20374CS	Antigen 10 each Kit
Medline	Emergency Authorization MMS2000161	1-800-Medline/lmcgovern@medline.com	Cepheid - Item No. CEQXPRSARSCOV	Point of Care Molecular 24 each BOX
Medline	Emergency Authorization MMS2000161	1-800-Medline/lmcgovern@medline.com	Abbott - Item No. ALR190000	Point of Care Molecular 25 each Kit
Medline	Emergency Authorization MMS2000161	1-800-Medline/lmcgovern@medline.com	Sekisui - Item No. OSOMCOV4100	Point of Care Molecular 100 each Kit
Medline	Emergency Authorization MMS2000161	1-800-Medline/lmcgovern@medline.com	ELITechGroup - Item No. ELGIFMR45	RT-PCR 20 case
Premier Biotech	MMS14028	Matt Michalik, mmichalik@premierbiotech.com Phone: 612-432-6630		

Personal Protective Equipment

PPE supplies remain in high demand. Some products remain on allocation and restrictions have been lifted on others, but availability changes daily.

If members need PPE, they are encouraged the vendors directly. They can also contact their Senior Account Executive (SAE) or the HPS team for availability questions. MMCAP Infuse receives regular updates from vendors, which is shared with the SAE team. Contact Elizabeth Suszynski [via email](#) or at 612.735.3804 or Tricia Nihart [via email](#).

Gloves

MMCAP Infuse has received word from its contacts that gloves will likely soon be in short supply. Prices are also expected to increase due to a shortage in raw materials.

Touchless Electronic Thermometers

Concordance Healthcare Solutions currently has availability on this product.

## Henry Schein

Henry Schein is now offering the following PPE Kits from MedSource:

**MS-80055 Personal Protection Kit, Basic**

CONTENTS:

- (1) Anti-Fog Protective Goggles
- (1) Ear Loop Mask
- (2) Antiseptic BZK Wipes
- (2) Alcohol Prep Pads
- (1) Pair of Nitrile Gloves- Size: Large
- (1) Personal Access Bag
- (1) Biohazard Bag, with Twist Tie
- (1) Poly Barrier Sheet



**MS-80056 Personal Protection Kit, Intermediate**

CONTENTS:

- (1) Face Shield
- (1) Ear Loop Mask
- (1) Isolation Gown
- (4) Alcohol Prep Pads
- (1) Pair of Nitrile Gloves- Size: Large
- (1) Pair Shoe Covers
- (1) Biohazard Bag, with Twist Tie
- (1) Poly Barrier Sheet



In addition, they have added a Footwear Sanitizing Station to their portfolio. You can find more details [about the product here](#).

## Shareback

A valuable benefit, and a key differentiator for MMCAP Infuse is the Shareback Credit, in which administrative fees collected from vendors are shared with MMCAP Infuse members in the form of a distributor credit.

This unique benefit ensures that funds are returned to each member facility and serves as a testament to MMCAP Infuse’s transparency and core values as a government Group Purchasing Organization that is driven by serving, rather than profit.

Currently, Shareback data is being collected and processed so that calculations can be submitted to the Minnesota Department of Administration’s Financial Management and Reporting (FMR) Division.

Once final calculations are made and approvals are received from both FMR and the Minnesota Chief Procurement Office, the data will be given to distributors for dispersal.

## Senior Account Executives

### Member Assistance Continues

Senior Account Executive (SAE) interaction with members is widespread as they respond to uncommon questions and requests that keep each week interesting and challenging.

Business review activity has ramped up as members have completed a transition into a new normal. SAEs are utilizing virtual meeting platforms for sharing and discussing the key account parameters.

Through onboarding new members or assisting current members to use new contracts, SAEs play a key role in communication, meeting organization and outreach to decision makers.

Involvement includes guiding members through the process of account set-up with our contracted vendors, and involving customer service and contract managers for item resolution.

For routine business and for COVID-19 needs, please contact your SAE as listed below.

<p><b>Eastern Region</b>            Jeff Schimbeno  <a href="mailto:jeff.schimbeno@state.mn.us">jeff.schimbeno@state.mn.us</a></p> <p>Delaware            Maryland            New York            New Jersey            Virginia            West Virginia</p> <p>As requested/remote coverage:            Connecticut            New Hampshire            Vermont            Pennsylvania            Rhode Island            Maine            Washington D.C.</p>	<p><b>Midwestern Region</b>            Michael Baumann  <a href="mailto:michael.baumann@state.mn.us">michael.baumann@state.mn.us</a></p> <p>Minnesota            Wisconsin            Michigan            Illinois            Iowa            Nebraska            Missouri            Kansas</p> <p>As requested/remote coverage:            North Dakota            South Dakota            Ohio</p>	<p><b>Northwestern Region</b>            Kim Hankins  <a href="mailto:kim.hankins@state.mn.us">kim.hankins@state.mn.us</a></p> <p>Washington            Oregon            Idaho            Montana            Wyoming</p> <p>As requested and/or remote coverage:            Alaska            Hawaii</p>
<p><b>Southeastern Region</b>            Jasper Watkins  <a href="mailto:jasper.watkins@state.mn.us">jasper.watkins@state.mn.us</a></p> <p>Florida            Georgia            North Carolina            South Carolina            Alabama            Kentucky</p>	<p><b>Southern Region</b>            Bill Schneider  <a href="mailto:william.schneider@state.mn.us">william.schneider@state.mn.us</a></p> <p>Texas            Oklahoma            Arkansas            Louisiana            Mississippi            Tennessee</p> <p>As requested/remote coverage:            Indiana</p>	<p><b>Western Region</b>            Kim Leeker  <a href="mailto:kim.leeker@state.mn.us">kim.leeker@state.mn.us</a></p> <p>California            Colorado            Utah            Arizona            Nevada</p> <p>As requested/remote coverage:            New Mexico</p>

## Healthcare Products and Services

### Medical Solutions

Medical Solutions has added the Optima line of medical seating to its portfolio, and these

products are now available for MMCAP Infuse members. If you have questions about these products, contact Medical Solutions directly.

In addition, Medical Solutions is expected to have bouffant caps and shoe covers, which have been in high demand, in stock. Contact Medical Solutions for pricing and availability.

## McKesson Medical-Surgical Government Solutions

In the January 2020 MMCAP Infuse News, MMCAP Infuse communicated the launch of McKesson's new Government Business Entity and team through McKesson Medical-Surgical Government Solutions LLC ("MMSGGS"). McKesson has started the transition to MMSGGS with some members and MMCAP Infuse is providing some additional clarity:

Under MMCAP Infuse contract MMS18000, there are three original contracting parties:

- McKesson Medical-Surgical Inc.
- McKesson Medical-Surgical Minnesota Supply Inc.
- Moore Medical, LLC

In April 2019, Moore Medical, LLC transitioned to MMSGGS under MMS18000, Amendment #20. The tax ID remained the same during the transition from Moore Medical, LLC to MMSGGS. If a member included the three original contracting parties to MMS1800 in their procurement systems when MMS18000 was initially loaded, the business entity MMSGGS should be accounted for through the presence of Moore Medical, LLC or its successor MMSGGS. If Moore Medical, LLC was not included as an original contracting party to MMS18000, then additional steps may be necessary in your procurement systems to document the transition.

## Contract Compliance

Please continue to check invoices to ensure you are receiving the correct amount charged for your purchases. There was a recent instance where Henry Schein Medical was charging higher prices due to an increase of raw materials, but the amendment was not fully executed for the price increase for core items. If Henry Schein Medical owes you a credit, [contact Tricia Nihart](#).

## Drug Testing Products and Services

MMCAP Infuse has finalized the following agreements:

- Comprehensive Drug Testing (DOT testing) – contract MMS2000330
- Comprehensive Drug Testing (non-DOT testing) – contract MMS2000333
- Premier Biotech (DOT testing) – contract MMS2000331
- Premier Biotech (non-DOT testing) – contract MMS2000334

## Animal Health

Oral presentations from each of four (4) prospective vendors are complete. MMCAP Infuse will review the scores and send awarded letters upon completion. After those letters are sent, contract negotiations will begin.

## Dental Products and Services

Four (4) new contracts are in place:

- Henry Schein, Inc. – contract MMS1900159
- Dental Health Products, Inc. (DHPI) – contract MMS1900120
- Darby Dental Supply, LLC – contract MMS1900158
- Benco Dental Supply Co. – contract MMS1900156

If you have questions about using these new contracts, [contact Robbin Tschida](#).

## McKesson Contact Information

McKesson has requested that quote and product inquiries should be sent to [mck.mmcap@mckesson.com](mailto:mck.mmcap@mckesson.com). This mailbox, which is monitored by three people, will all requests to be handled as quickly as possible.



As of July 1, Michelle Stanley is no longer with McKesson. For any MMCAP Infuse-related questions, reach out to the mailbox listed above.

## Pharmaceutical Wholesaler Distribution Services

### Bid Roll

Bid Roll for contracts awarded from the 2020 Pharmaceutical RFP is wrapping up. MMCAP Infuse, as well as each wholesaler, is continuing the process of looking at contract files to find discrepancies and to work with the manufacturers/suppliers to ensure contract integrity. Meetings will continue through July to work through discrepancies.

The From/To Report for members is posted on the contracts page of the MMCAP Infuse legacy website. Beginning with the next pull down of the MMCAP Infuse Catalog (July 6, 2020), the products and respective prices from this bid roll will have the most updated information related to MMCAP Infuse Contract Products.

Pharmaceutical Contract Document Summaries				
Section	Standard Terms	Forms	Summary	Last Update
Pharmacy Bid Roll From-To Report				06/22/2020
MMCAP Infuse Catalog				06/29/2020

With data coming in from over 160 manufacturers/suppliers on 11,200+ NDCs, there is plenty of room for contract dis-attachment. We encourage all members to report any pricing anomalies to your assigned Senior Account Executive, or directly to the PDS team: Debra López-Burandt at 651.201.3053 or [via email](#), or Jason Hexom at 651.201.3127 or [via email](#).

### Cost of Goods (Service Fee Discounts) to be Updated for an Effective Date of August 1, 2020

Updated Cost of Goods (COGs) files for each of the wholesalers are expect to be posted to the MMCAP Infuse legacy website prior to August 1, 2020. The updated COGs will go into effect on August 1, 2020, utilizing the service fee discount matrices found in Attachment C of each of the wholesaler contracts. The next COGs review will be in October (July, August and September sales) and will go into effect on November 1, 2020.

The updated COG information can be found on the MMCAP Infuse legacy website.

To access:

- Follow the link in the upper right-hand corner of the [MMCAP Infuse website](#).
- Enter your username and password to log-in.
- Click on “Member News;” then “MMCAP News;” then click “Pharmaceutical Wholesaler Cost of Goods;” and then select the Wholesaler COG by Facility document that applies to your state.

Look for the file showing an effective date 8-1-2020. For members’ convenience, both the current file and the prior quarter file are kept on the website. If you have any questions about the COG updates, contact Debra López-Burandt at 651.201.3053 or [via email](#).

## Planned Closure Notifications

As a reminder, if there are state-specific summer holidays for which your facility may be closed and unable to accept deliveries, notify your wholesaler and set up an alternate delivery date.

If this applies to your facility, use the available tools (wholesaler ordering systems, customer service call centers) to advise your wholesaler that staff will be available to receive orders. For members served by Cardinal Health, there is a fee for a failed delivery when the delivery failure is due to a notification failure for a planned facility closure.

Remember, eliminating failed deliveries such as these will benefit the entire distribution system by keeping associated costs down.

## Wholesaler Generics Programs

**Cardinal Health:** the contracts that will be considered to be “on-contract” are:

- MMCAP (MMCAP Infuse Contract Products)
- GOVSRC; ACA; LTCBAC; LTCINJ (Wholesaler generic program products – 4 different product portfolios)

Access-M will no longer be available for it was the designation for the “back-up” product items that were available under prior contract.

For questions, [email Debra López-Burandt](#) or call 651.201.3053 or [email Jason Hexom](#) or call 651.201.3127.

## DSCSA Information Corner




[FDA's DSCSA website](#)

Know your responsibilities under the Drug Supply Chain Security Act

The Drug Supply Chain Security Act (DSCSA) includes requirements that dispensers must follow to protect patients from receiving harmful drugs, such as counterfeit or other illegitimate drugs.

DSCSA was enacted in 2013 to further secure our nation's drug supply. It creates a tighter, closed prescription drug distribution system to prevent harmful drugs from entering the supply chain, detect harmful drugs if they do enter the supply chain, and enable rapid response when such drugs are found.

By law, dispensers are required to:

	<p><b>Confirm the entities you do business with are licensed or registered</b>          To help determine whether trading partners who you do business with (manufacturing, repackagers, wholesale distributors, third-party logistics providers, and dispensers) are licensed or registered:</p>		
<p>Check the registration of manufacturers and repackagers. See FDA’s drug establishments current registration site database to confirm registration. You can - find this database by searching for DECRS at <a href="http://www.fda.gov">www.fda.gov</a>.</p>	<p>Check the licensing of wholesale distributors and third-party logistics providers. See FDA’s wholesale drug distributor and third-party logistics providers reporting database. You can find this by searching for WDD/3PL database at <a href="http://www.fda.gov">www.fda.gov</a>.</p>	<p>Check the licensing of dispensers through the respective state authority</p>	
	<p><b>Receive, store, and provide product tracing documentation</b>          The law requires drugs to be traced as they move through the supply chain, and pharmacies must:</p>		
<ul style="list-style-type: none"> <li>• Only accept prescription drugs that are accompanied by three pieces of product tracing documentation – transaction information, transaction history, and transaction statement. If the trading partner you purchased the drugs from does not provide all this documentation, work with them to promptly get it.</li> <li>• Store the product tracing documentation you receive in paper or electronic format for six years.</li> <li>• Generate and provide all product tracing documentation with the transaction if you sell a prescription drug to a trading partner. You do not need to provide this information when you dispense a prescription drug to a patient or if you sell to a pharmacy for dispensing to a specific patient.</li> </ul>			
	<p><b>Investigate and properly handle suspect and illegitimate drugs</b>          Pharmacies must have a process to investigate and handle suspect and illegitimate prescription drugs, which includes drugs that may be or have evidence that it is counterfeit, diverted, stolen, intentionally adulterated, or unit for distribution, including steps to:</p>		
<ul style="list-style-type: none"> <li>• Quarantine and investigate suspect prescription drugs to determine if they are illegitimate; and</li> <li>• If they are illegitimate, pharmacies should work with the manufacturer and take specific steps to ensure patients do not receive the illegitimate drugs. Pharmacies must also notify FDA and the trading partners they bought the drug from and sold the drug to. You can find more information by searching “drug notifications” at <a href="http://www.fda.gov">www.fda.gov</a>.</li> </ul>			

If you have questions about these two service contract offerings, contact Debra López-Burandt at 651.201.3053 or [via email](#).

## Membership

### MMCAP Infuse Membership Application

To avoid delays in the processing and approval of MMCAP Infuse applications, please make sure that prospective members from your state are using the most up-to-date version. The application [can be accessed here](#). That page will always include the most recent version of the application.

## State Contact Updates

**Michigan** - Sue Cieciva has been named the State Procurement Contact, replacing Doug Glaser.

**North Carolina** – Grant Braley is no longer serving as the State Procurement Contact. Contact MMCAP Infuse until a replacement has been named.

## National Member Conference

### Pharmacy CE Sessions

MMCAP Infuse is excited to offer two continuing education sessions for our pharmacist and pharmacy technician members.

The sessions - Cannabidiol (CBD): What you need to know and The Legal Implications of Medical Cannabis and CBD – are available through May 2021 at no cost to MMCAP Infuse members.

These sessions were originally scheduled as part of the 2020 National Member Conference (NMC). With the NMC canceled in the wake of the COVID-19 pandemic, we were able to pivot and work with our contracted provider – CEImpact – to provide the sessions virtually to all members, rather than just those attending the NMC. Instructions for completing these sessions can be [found here](#).

## Social Media

Want to receive MMCAP Infuse information, industry news and updates via your social networks? MMCAP Infuse is active on Facebook, Twitter, Instagram and LinkedIn. Simply click on the icons below to connect with us on social media.

