

From the Managing Director

Greetings.

I can hardly believe it is September. As we return from a beautiful Labor Day weekend and look towards the first days of autumn, I hope this month's newsletter finds you all healthy and full of some cherished summer memories. Kids are returning to school and fall sports and some aspects of life are slowly returning to pre-pandemic normalcy, while we cautiously watch trends for the latest virus variants. As always, the health and safety of our staff and our members is our priority.

Here at MMCAP Infuse, we continue to embrace our year of change. We have begun filling staffing vacancies and some additional team members will be joining us in the near future. Some conferences are now meeting in person, while others are offering hybrid formats and others have temporarily returned to a virtual or remote format. We remain committed to being flexible, and to best representing our members needs regardless of the circumstances and constraints. Given some of the concerns regarding the prevalent Delta variant, we have officially moved our Mid-Year Advisory Board Meeting to a virtual format. The MMCAP Leadership Team and the Advisory Board agree that an in person meeting best allows us to collaborate and strategic plans, goals and visions for our future, but that travel and social distancing considerations to maintain attendee safety support moving to a virtual format for the 2021 meeting. Additionally, those same concerns have impacted the timeline of our return to office. Currently, we hope to return to office in a hybrid schedule sometime in January 2022.

With eager anticipation we have begun planning our 2022 National Member Conference. It is my fondest hope that we will be holding the conference in person and able to engage in the collaboration and conversations that best happen when we can be together. We will be discussing many of those plans with the Advisory Board and soon reaching out to invite your participation in the conference. Those discussions ignite just a bit of a thrill about what our next chapter holds, and I eagerly await meeting with you all in person.

In the meantime, stay well. Thank you always for the opportunity to serve you as our members.

Healthcare Products and Services

HPS Program Reminders

Just a reminder that HPS contracts offer more than just products. In each line of business our vendors also offer services that are additional value offerings for members. Below are examples of some of the services offered through the contracts. Please follow up with your Line of Business Coordinator to find out how to maximize the value offered by the HPS vendors.

- Medical Products and Services: continuing education, inventory management, product formulary management.

- Dental Products and Services: repair, installation, inventory management, continuing education.
- Drugs and Alcohol Testing Products and Services: full range of services for DOT and Non-Dot testing, continuing education, training, onsite and mobile specimen collection.

Drug and Alcohol Testing

MMCAP Infuse is working with Comprehensive Drug Testing on an amendment for additional fentanyl testing products, including BTNX strips. Additional details will be provided once the amendment is completed.

Lifestyles dba SXwell USA LLC (MMS18009)



Effective September 9, 2021, Amendment No. 11 will include price increases, as well as a new non-latex large that will be added to the contract. It will be available November 1, 2021.

Discount available for item #210135 is 10% off for presale orders through SXwell. Cost per case: \$275 (1,008 per case). Orders will ship November 1, 2021.

Please [contact the vendor](#) if you are interested in the discount and let them know you are an MMCAP Infuse member.

Dental Program Updates

MMCAP Infuse is currently working with vendors to extend the following dental contracts:

- Benco
- Darby Dental
- DHP (formally DHPI)

Henry Schein Dental 3M Product Price Increase

Henry Schein Dental notified the HPS team that 3M has increased its pricing for dental products. The average increase is about 22% from 3M. If you currently purchase 3M products through the Henry Schein Dental Contract (MMS1900159) make sure to order soon to avoid this projected increase.

COVID-19 Testing

MMCAP Infuse has many testing options available from the Medical Supply Wholesalers. Please reach out and we can provide a list of tests available from each of our contracted vendors. Please note that availability and pricing could be subject to change with market conditions and manufacturer availability. We encourage you to call and check availability before ordering.

PPE Prices

Please be aware that we continue to see price fluctuation on key PPE items, especially gloves. Many of our Medical Supply Wholesalers have taken gloves off their core lists because of the instability prices from manufacturers. We have also been told that a couple of manufacturers are raising prices this fall.

BTNX Rapid Response Fentanyl Test Kit

The BTNX Rapid Response Fentanyl Test Kit has been added to the Medical Solutions Contract – MMS18013. Together we are looking forward to supporting our members with their needle exchange programs.

Vaccines

Influenza Vaccine Delivery

Influenza vaccines deliveries will continue over the course of the coming months. Please ensure that your staff knows to be on the lookout for cooler containers to ensure proper storage of vaccine immediately upon arrival to your facilities.

Federal Excise Tax (FET) Must be Paid on Vaccines

Federal Excise Tax (FET) is tax money put into the Vaccine Injury Compensation Trust Fund providing funding for the National Vaccine Injury Compensation Program to compensate vaccine related injury or death claims for covered vaccines administered. All customers, including government facilities are required to pay this fee.

Information on the tax can be found on the [Health Resources & Services Administration website](#). The site also includes the authorizing legislation, which can be downloaded and reviewed.

Pharmaceutical Program

Contracting Status

RFP	Reference Number‡	RFP Released	Evaluation	Contract Negotiations	Contracts in place	Comments
Invoice Auditing	30096					Solicitation canceled
Nutritional Supplement Products	29910					5 contracts in place - MMS2100547, MMS2100541, MMS2100552, MMS2100543, and MMS2100553. 4 more in negotiation.
Automated Dispensing Cabinets	30036					2 contracts in negotiation

‡ RFPs are posted on the [MN Office of State Procurement Website](#)

New Contract Signed with Hikma Specialty

Effective August 13, MMCAP Infuse signed MMS2100557 which adds **KLOXXADO™** (8mg naloxone HCl) to contract. This product is intranasal and is indicated for the emergency treatment of known or suspected opioid overdose as manifested by respiratory and/or central nervous system depression in adult and pediatric patients.¹ For full Prescribing Information please visit www.kloxxado.com. Product is available at the contract price through AmerisourceBergen, Cardinal Health, and Morris & Dickson, as well as direct from the manufacturer (www.kloxxadodirect.com). Public access pricing is available to all MMCAP Infuse members. In addition, Hikma Specialty is offering a Special Promotional Price for members that place and ship their initial order prior to September 30, 2021. In order to access the promotional price, the member must contact KLOXXADO™ Customer Service at 866-276-2078 or email gmb-sps-hikma@cordlogistics.com and provide their forecasted purchase volume for the balance of calendar year 2021. Please reach out to your Senior Healthcare Consultant with any additional questions.

1. KLOXXADO™ (naloxone HCl) Nasal Spray [prescribing information]. Columbus, OH: Hikma Specialty USA Inc., 2021 KLOXXADO™ is a trademark of Hikma Specialty USA Inc.

Anticipated First-time Generic Dates

The specific date when a product is being launched as a generic is often difficult to determine. Along those lines, we have found the following launch dates – or anticipated launch dates – for some products available generically for the first time.

Brand Name	Generic name	1st available as generic	Exclusivity?
Lotemax	loteprednol etabonate	February, 2021	until 11/2/21
Absorica	isotretinoin	May, 2021	until 9/21/21
Osmoprep	sodium phosphate, dibasic, anhydrous, monobasic, monohydrate	May, 2021	
Bepreve	bepotastine besilate	June, 2021	
Perforomist	formoterol fumarate	June, 2021	
Intelence	etravirine	June, 2021	
Kaletra	lopinavir and ritonavir	June, 2021	
Soolantra	ivermectin	June, 2021	
Brovana	arformoterol tartrate	June, 2021	
Sutent	sunitinib	August, 2021	
Epaned	enalapril maleate	August, 2021	
Durezol	difluprednate	Est. by Sept, 2021	
Bystolic	nebivolol HCl	Est. by Sept, 2021	
Chantix	varenicline tartrate	Est. by Sept, 2021	
Restasis	cyclosporine	Est. by Jan, 2022	
Noxafil	posaconazole	Est. by Jan, 2022	
Norvir (capsules)	ritonavir	Est. by Jan, 2022	

Nutritionals

Kent Precision Foods Contract

The Kent Precision Foods contract (MMS14024) expired August 31, 2021. After negotiating with the vendor for several months, they made the decision to not sign a new agreement with MMCAP Infuse. Many of their products are still available through your state-selected wholesaler, but not at an MMCAP Infuse contracted price or with any of the contractual obligations.

Mead Johnson Nutritional Product Changes

Mead Johnson has a new look for the Enfamil ProSobee products. Although the label is changing, it is still the same formulation made with soy-based plant proteins and an expert recommended amount of DHA. The transition will be as early as August 2021 on the following items:

Institutional Order Number	Description
121483	Enfamil ProSobee Pwd 20.9oz Can
121401	Enfamil ProSobee Pwd 12.9oz Can
144901	Enfamil ProSobee Nursette 20 Cal RTU 2oz Bottle
119501	Enfamil ProSobee Concentrate Liquid 13oz Can
184101	Enfamil ProSobee RTU 32oz Bottle

In addition, Mead Johnson has announced some formulation and label changes to the Enfamil® NeuroPro infant formulation starting in July. This product will contain a unique and advanced combination of ingredients including the new Triple Prebiotic Immune Blend™ which includes the immune system supporting benefit of the prebiotics GOS and PDX along with HMO 2'-FL.



Current Look



New Look

Peptamen Junior Updates

Nestlé Health Science will launch the new Peptamen Junior® PHGG (1.2 kcal/mL, Vanilla) in September 2021. This new product features all the benefits of the Peptamen Junior® formulas plus 12 g/L of PHGG – a low FODMAP, prebiotic fiber source with an extensive body of evidence that demonstrates improved gut health and bowel function. PHGG has been shown to help manage diarrhea and reduce GI symptoms in children.

Product Description	Product Code	Case UPC/GTIN Code	In-Market Date
Peptamen Junior® PHGG, Vanilla 24 x 250 mL cartons	4390090484	00043900904849	September 2021

With the launch of Peptamen Junior® PHGG, the manufacturer will discontinue both (vanilla and chocolate) Peptamen Junior® Prebio1 items. The two Peptamen Junior® Prebio1 items will be discontinued as indicated in the chart below. Dates are estimated and can change based on inventory levels.

Discontinued Product Description	Discontinued Product Code	Discontinued Case UPC/GTIN Code	Estimated Last Order Date	Suggested Replacement Product Description	Suggested Replacement Product Code	Suggested Replacement Case UPC/GTIN Code
Peptamen Junior® Prebio, Chocolate 24 x 250 mL cartons	9871636416	00798716364164	October 2021	Peptamen Junior® PHGG, Vanilla 24 x 250 mL cartons	4390090484	00043900904849
Peptamen Junior® Prebio, Vanilla 24 x 250 mL cartons	9871616261	10798716162613	December 2021	Peptamen Junior® PHGG, Vanilla 24 x 250 mL cartons	4390090484	00043900904849

Pharmaceutical Wholesaler Distribution Services

Wholesaler Contract Renewals

The Pharmaceutical Wholesaler Distribution Services contracts have been renewed through October 31, 2022. All amendments have been appended into their respective contracts:

Wholesaler	Contract #	Amendment #
AmerisourceBergen Drug Corporation (ABDC)	MMS1900114	4
Cardinal Health (CAH)	MMS1900113	10
Morris & Dickson (M&D)	MMS1900115	3

If you are required to update your internal contract documents in your respective state procurement systems, please use the amendment for the wholesaler selected by your state for your documentation of an extension of these contracts through October 31, 2022.

Wholesaler Generics Program

Cardinal Health: the contracts that will be considered to be “on-contract” are:

- MNMULT (MMCAP Infuse Contract Products)
- SPDMIN (MMCAP Infuse Contract Products designated as Specialty)

Source Portfolio	Abbreviation	Previous
State Govt Source - State	GOVSRC	GOVSRC
Access Continuum A - State	GOVACC	ACA
LTC Backup - State	GOVSBU	LTCBAC
LTC Injectables - State	GOVINJ	LTCINJ

Morris & Dickson: the contracts that will be considered to be “on-contract” are:

- G (MMCAP Infuse Contract Products)
- M (Wholesaler generic program products)

AmerisourceBergen: the contracts that will be considered to be “on-contract” are:

- MMST (MMCAP Infuse Contract Products)
- PRxO (Wholesaler generic program products)

For questions, Jason Hexom at 651.201.3127 or [via email](#).

Planned Closure Notifications

As a reminder, if there are state-specific summer holidays for which your facility may be closed and unable to accept deliveries, notify your wholesaler and set up an alternate delivery date.

If this applies to your facility, use the available tools (wholesaler ordering systems, customer service call centers) to advise your wholesaler that staff will be available to receive orders. For members served by Cardinal Health, there is a fee for a failed delivery when the delivery failure is due to a notification failure for a planned facility closure.

Remember, eliminating failed deliveries such as these will benefit the entire distribution system by keeping associated costs down.

Membership

MMCAP Infuse Membership Application

For expedited processing and approval of MMCAP Infuse applications, please make sure that prospective members from your state are using the most up-to-date version. The application [can be accessed here](#). That page will always include the most recent version of the application.

State Contact Updates

North Carolina – Astrid Fearn-Amico has been named State Pharmacy Contact, replacing Merrill “Chip” Miller.

Texas – Stacy Robertson has been named the primary State Procurement Contact, replacing Bradley Payne. Yvette Marietta has been named the secondary State Procurement Contact.

Monthly Member Call

MMCAP Infuse hosts a monthly call for members to discuss issues and ask questions of the MMCAP Infuse staff. The September call is set for 11 a.m. Central Time, Wednesday, September 15. As a courtesy to others on the call, **please mute your phone** to minimize background noise. Check your emailed calendar invitation/ appointment for the call-in number and access code. If you are a new State Contact or an MMCAP Infuse member that wants to join in on the call, or if you have any questions regarding the call, [email MMCAP Infuse](#).

Want to receive MMCAP Infuse information, industry news and updates via social media? MMCAP Infuse is active on Facebook, Twitter, Instagram and LinkedIn. Simply click on the icons below to connect with us on social media.

